



**THE UNITED REPUBLIC OF TANZANIA**  
**MINISTRY OF WORKS**  
**TANZANIA ELECTRICAL, MECHANICAL AND ELECTRONICS**  
**SERVICES AGENCY (TEMESA)**



**CALL FOR INVESTMENT EXPRESSION OF INTEREST FROM POTENTIAL INVESTORS FOR  
MODERNIZATION AND OPERATION OF FERRIES IN TANZANIA UNDER PUBLIC - PRIVATE  
PARTNERSHIP (PPP) ARRANGEMENT**

1. Tanzania Electrical, Mechanical and Electronics Services Agency (TEMESA) was established by the government notice (GN) No.254 published on 26<sup>th</sup> August, 2005 to take over the functions which were previously undertaken by the then Electrical and Mechanical (E&M) Division of the Ministry of Works. The Agency was created to further the objectives of the Executive Agencies Act No. 30 of 1997 to make it provide efficient and effective electrical, mechanical, electronics services, reliable and safe ferry transport services and equipment hire services to government institutions and the general public.
2. The Agency is mandated to secure investors' interest in the proposed project and inform potentially interested private parties, investors, lenders and other entities under Regulations 36(B) & (d) of the PPP Regulations, 2020 as amended 2023. - Regulations 36 provides for market sounding which should be conducted during or after the preparation of the pre-feasibility study and feasibility study.
3. The economic growth in the country has triggered the movement of goods and services in different areas of the country both rural and urban hence increasing demand for ferry services linking the production areas to the markets and others.
4. TEMESA operates 32 Ferries in 12 regions and 22 crossings across the country. At each ferry crossing TEMESA has ferries, land area, necessary buildings and structures such as waiting lounges, canteens, ramps and offices as well as systems and staff for efficient service delivery. Through which about 79863 passengers and 3696 motor vehicles are ferried per day. Five new ferries are under construction for operation in Lake Victoria and three more ferries are under construction ready to operate in the current crossings of the Indian ocean.
5. The operationalization of the ferries is made possible through the availability of modern ferries, landing ramps, passengers waiting lounges, electronic ticketing system, reliable power supply, and safety standards.
6. Therefore, TEMESA is now inviting both local and foreign investors to submit investment expression of interest on the operation of ferries across the country using the PPP arrangement through renting out the entire ferry crossing, forming joint venture or to run own ferries parallel to TEMESA ferries.
7. The preliminary evaluation criteria for the expression of interest are as follows:
  - i. Certified copies of legal entity documents

- ii. Outline of the Investment expression of interest (Project title. The project title should be clear and concise. Project Objective, Background and Context, Target Audience and Beneficiaries, Project activities and Methodology, Expected Outcomes and Impact, Monitoring, Budget and Resources, and Project Implementation Schedule).
  - iii. The expression of interest should provide an overview of the project proposed by the Investor its potential to achieve viability, fiscal affordability and value for money.
  - iv. Quantity of ferries to be operated
  - v. Quantity of passengers and motor vehicles to be served per annum
  - vi. Approved project will have to be commenced within 24 months by signing a performance contract and submitting a Bank Guarantee the sum will be agreed upon between TEMESA and the prospective investor.
  - vii. Alignment to the Tanzania Development Vision 2025 and national development plans.
  - viii. Value for money in terms of benefits to the Government of Tanzania including, Economic development stimulation, Increased services, Employment and Economic boost, Technological transformation, and increase in a Country's income;
  - ix. Evidence of the Financial Capacity of investors by submitting three years of audited financial reports.
    - x. Investor track record or experience in undertaking similar projects.
    - xi. Capacity to modernize and operate ferries with state-of-the-art technology.
    - xii. Estimated capital costs of the investment (CAPEX and OPEX)
    - xiii. Proposed benefit gains to be paid to TEMESA.
    - xiv. Proposed social benefits to the community residing around the project.
8. Upon completion of the evaluation of the submitted Investment expression of interest, TEMESA will shortlist prospective Investors that will meet evaluation criteria and thereafter invite successful applicants to submit Pre - Feasibility Study in accordance to PPP Act. Cap.103 (as amended) and its Regulations of 2020 (as amended in 2023).
9. The window for Investment expression of interest submission will be open for 30 (thirty) days starting on the day of publication of the notice and will be closed on the 30<sup>th</sup> (thirtieth) day at 14:00 hours. The hard copy of the proposal should be submitted and addressed to:



The Chief Executive.

Tanzania Electrical, Mechanical and Electronics Services Agency (TEMESA),  
TEMESA House, 2 TEMESA Street,  
P.O. Box 1075,  
41104 TAMBUKARELI, DODOMA

**Further inquiries should be communicated by:** E-mail: [info@temesa.go.tz](mailto:info@temesa.go.tz) or phone: +255 737 962 496, +255 800 110 379 (toll - free).

Please note that, late submissions will not be accepted. The proposal must be marked: Investment Concept Note for Modernization and Operation of Ferries in Tanzania.